

COPENOR

CPLC Americas Working Group

Call

April 20, 2021, 11 am to 12:30 pm

COPENOR



Jose Ricardo Uchôa C. Almeida
CEO - Motonor/Copenor

- 1. Petrochemical Brazilian Industry Overview and Braskem's Positioning on the Circular Economy**
- 2. Copenor Overview and ESG as its Central Strategy**
- 3. Brazilian Renovabio Program and CBios**

Petrochemical Brazilian Industry Overview

6ª posição



País	Vendas Líquidas*
China	1.361,1
EUA	564,9
Japão	203,4
Alemanha	190,0
Coréia	158,3
BRASIL	100,8
Índia	88,3
Rússia	83,7
França	81,0
Taiwan	80,7
Itália	58,0
Holanda	55,0

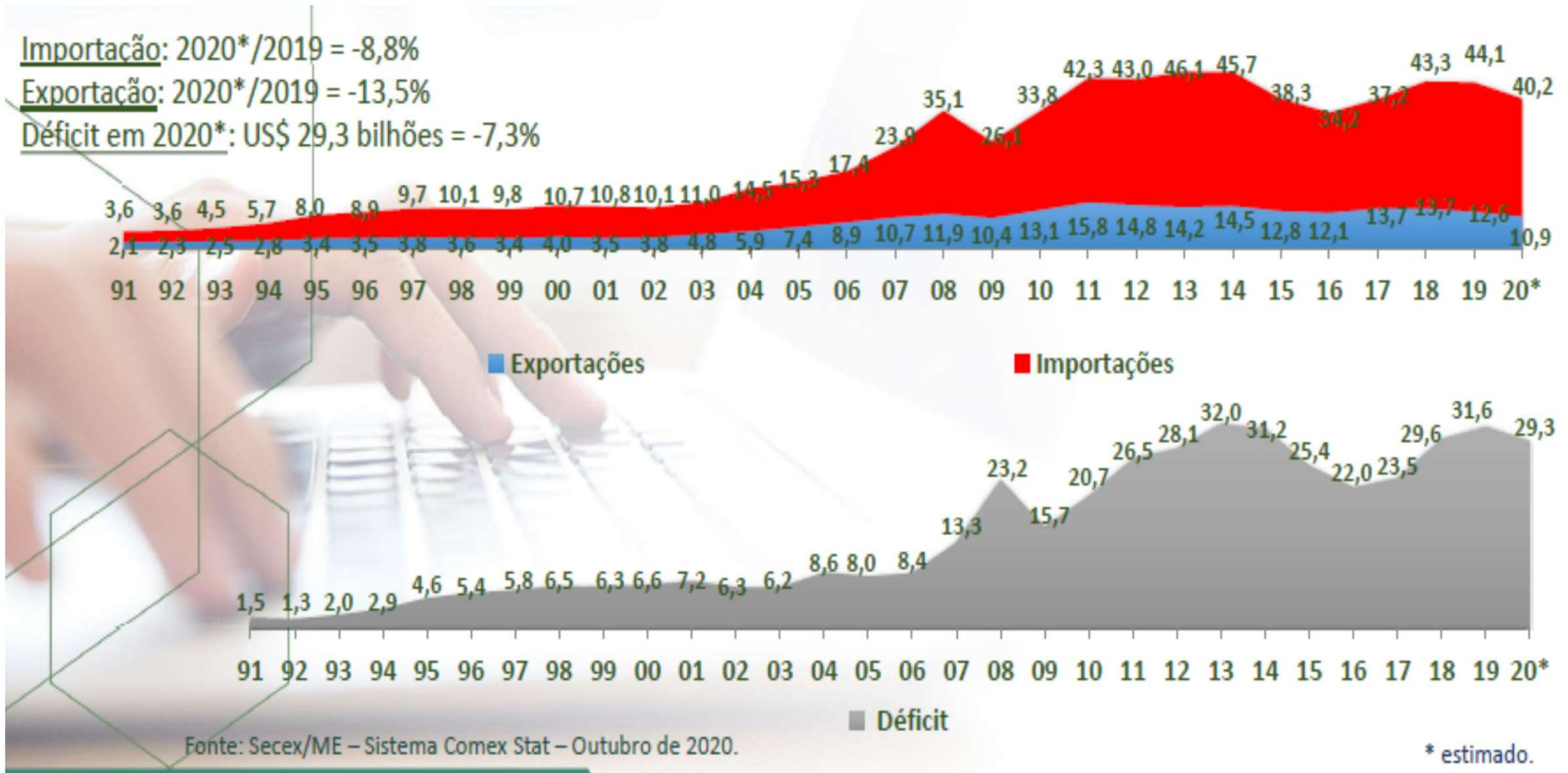
- **Does not include Pharmaceutical Products**

Petrochemical Brazilian Industry Overview

Importação: 2020*/2019 = -8,8%

Exportação: 2020*/2019 = -13,5%

Déficit em 2020*: US\$ 29,3 bilhões = -7,3%



Fonte: Secex/ME – Sistema Comex Stat – Outubro de 2020.

* estimado.

Braskem's Positioning on the Circular Economy

- 1 Work with our clients and value chains to design new products that increase efficiency, recycling and reuse.**
- 2 Invest in the development of new renewable products to support circular economy at the beginning of the value chain.**
- 3 Develop new technologies, business models and systems for improving the recycling chain and recovering the material.**
- 4 Encourage consumers' engagement for recycling and recovery programs through education to promote the value of plastic waste to the economy.**
- 5 Use of science based tools, such as LCA, to select the better impact option in terms of economic, social and environmental impacts.**
- 6 Measure and communicate recycling and recovery indicators for plastic packaging materials.**
- 7 Engage partnerships in understanding, preventing and solving the mismanagement plastics residues, especially the problem of debris in oceans.**
- 8 Support public policies to improve solid waste management and recycling chain, especially of plastic waste.**

With the shutdown of the methanol plant, Copenor's main activities became:

I - Formaldehyde and hexamine production

II- Import and Distribution of methanol



FORMOL



**Herbicide
 Production**

AGRO
 Business

HEXA



Resin
 Production

Automobilistic
 Industry

HEXA



Resin
 Production

Construction

METHANOL



Biodiseel
 Production

BIO
 FUELS

METHANOL



PULP
 Production

PAPER and
 CELLULOSE

METHANOL



GENERAL
 CHEMICALS

Chemical
 Industry

Import and Distribution of methanol



Chile - METANEX
 6.000 t/mês (Port of Aratu)
 . 25% for own consumption
 . 75% for distribution

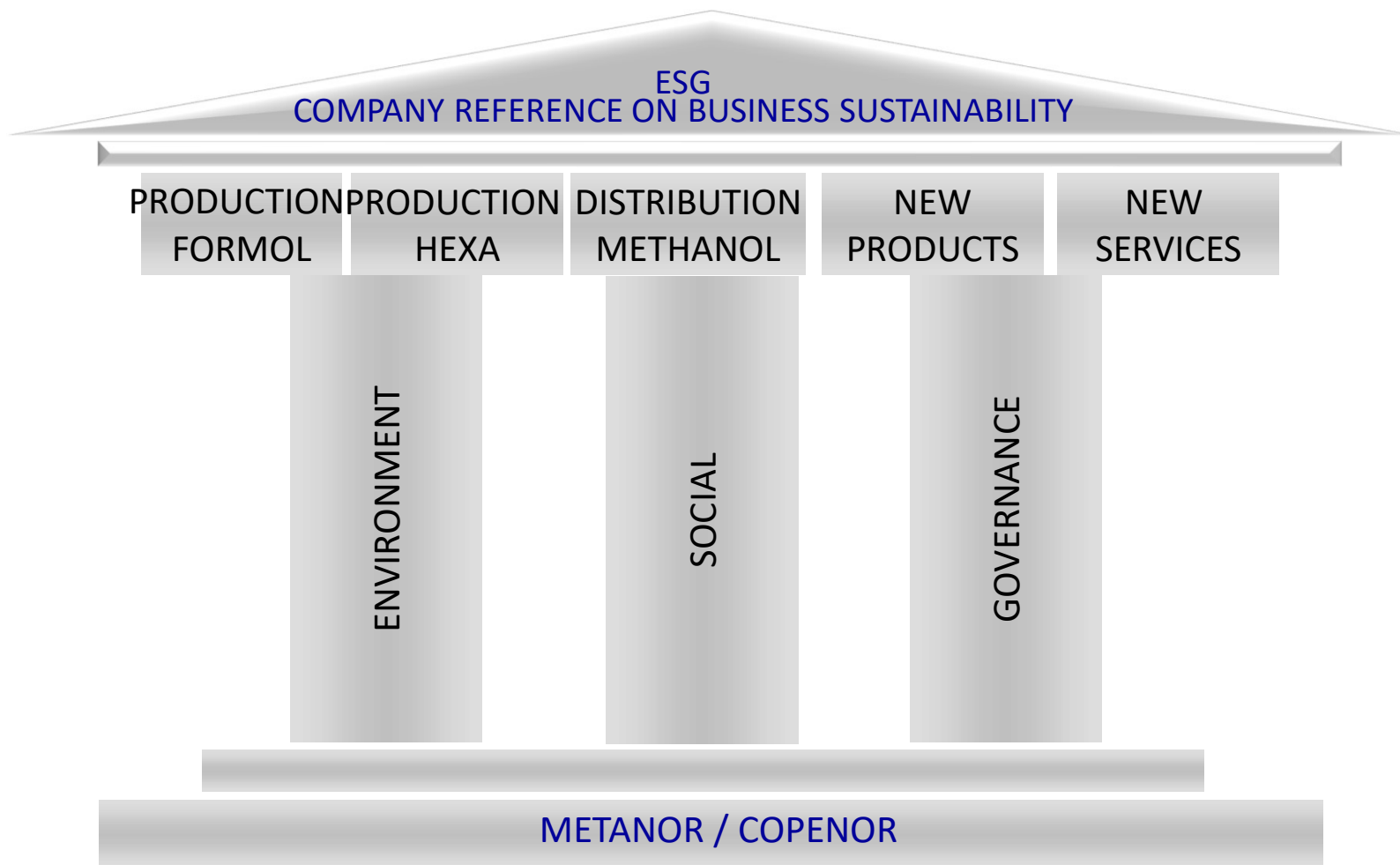


Trinidad Tobago / EUA - SCC
 2.000 t/mês (Port of Paranaguá)
 100% for distribution

- **Methanol**
- △ **Methanol as raw material for formaldehyde and hexamine**

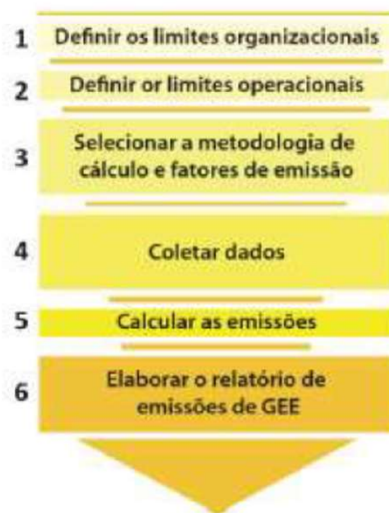


What should COPENOR's strategy be?



Elaboration of an Inventory of GHG Emissions

Environmental Pillar



ENVIRONMENT



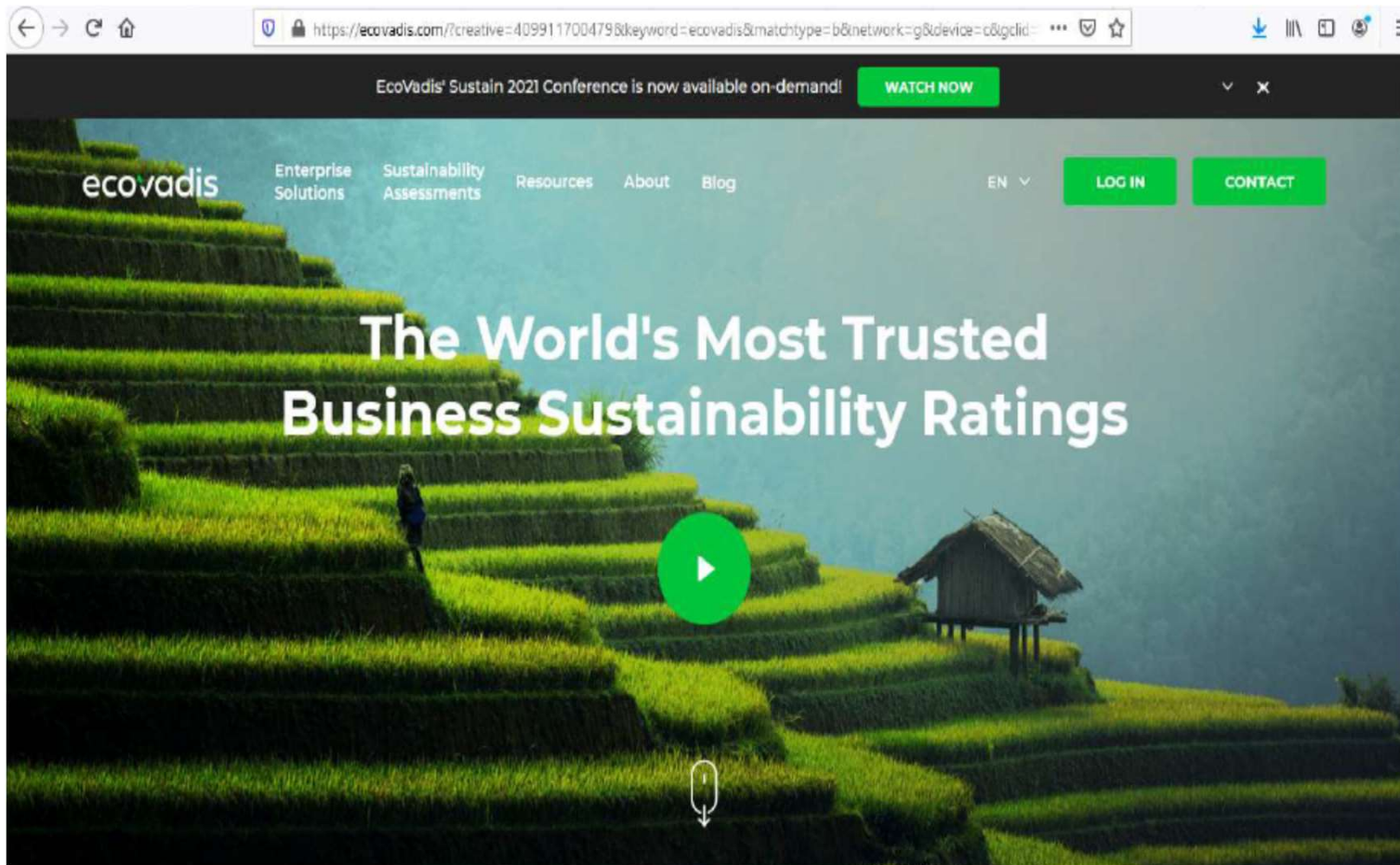
Menu de navegação da ferramenta de cálculo GHG Protocol. (Fonte: PROGRAMA BRASILEIRO GHG PROTOCOL, 2019)

Escopo	Categoria da fonte	Atividade relacionada
Escopo 1	Combustão móvel	Consumo de combustível fóssil em veículos de frota própria
	Combustão Estacionária	Consumo de combustível fóssil em fontes estacionárias como geradores, caldeiras e equipamentos térmicos de processo
	Emissões Fugitivas	Liberação intencional de CO ₂ na manutenção e recarga de extintores de incêndio na unidade e liberação não intencional do vazamento de gases de refrigeração tanto na área industrial quanto na área administrativa
	Emissões de Processos	Proveniente do processo de calcinação de produtos, formando NO _x
	Tratamento de Resíduos gerados nas operações tratados internamente	Unidade de tratamento de resíduos gerados pelo processo industrial.
	Efluentes	Tratamento de efluentes gerados pelo processo industrial
Escopo 2	Aquisição de Energia Elétrica	Utilização de energia elétrica proveniente do grid nacional de fornecimento, que possui impacto próprio na sua geração
	Categoria 1 – Bens e Serviços Comprados	Emissões de GEE provenientes da produção de insumos industriais necessários
	Categoria 4 – Transporte e Distribuição (Upstream)	Consumo de combustíveis fósseis em veículos da frota terceirizada para transporte de insumos industriais
	Categoria 5 – Resíduos Gerados nas operações (Efluentes Sanitários)	Tratamento de resíduos sanitários tratados por empresas terceirizada
	Categoria 6 – Viagens a negócios	Viagens aéreas de funcionários a serviço da empresa
	Categoria 7 – Deslocamento de Funcionários (casa-trabalho)	Deslocamento casa-trabalho de funcionários utilizando transporte fornecido pela empresa.
	Categoria 9 – Transporte e Distribuição (Downstream)	Consumo de combustíveis fósseis em veículos da frota terceirizada para transporte dos produtos até os clientes.
	Categoria 11 – Uso de bens e Serviços	Emissões de GEE provenientes do uso dos produtos nas unidades de craqueamento catalítico dos clientes
	Categoria 12 – Tratamento de fim de vida dos produtos vendidos	Emissões de GEE oriundos da disposição final de produtos já utilizados pelos clientes
	Categoria 13 – Bens arrendados	Centros de distribuição logística de produtos perto de clientes

Advantages in the elaboration of GHG Emissions Inventory

- **The elaboration of the greenhouse gas (GHG) inventory is the first step for an institution or company can contribute to the fight against climate change.**
- **(As second step) Knowing the emission profile, from the inventory, it is possible to establish strategies, plans and targets for the reduction and management of greenhouse gas emissions.**
- **Other advantages of carrying out the inventory:**
 - Strengthen your reputation to get Financing with more competitive costs (ESG Funds)**
 - New business opportunities in the carbon market; attract new investments.**
 - Plan processes that guarantee economic, energy and operational efficiency.**

Bayer client requested EcoVadis certification - COPENOR Reached Silver Category



Governance Pillar



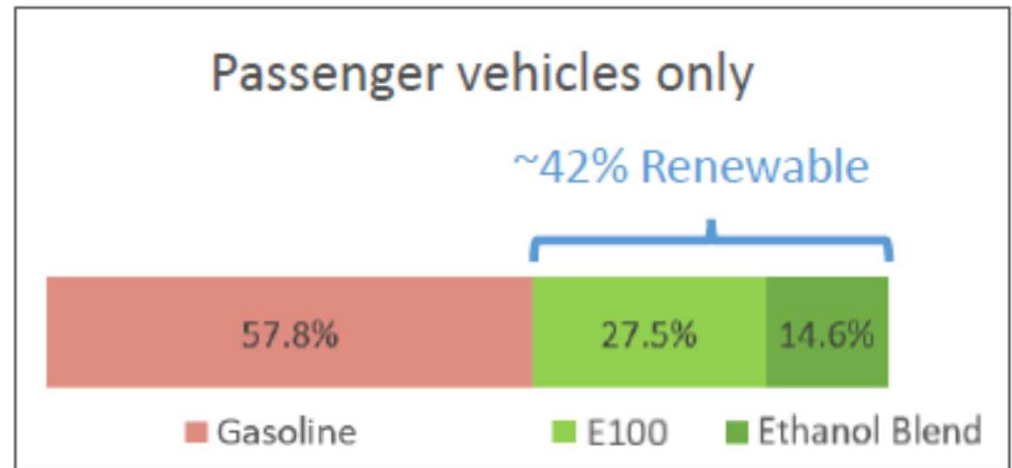
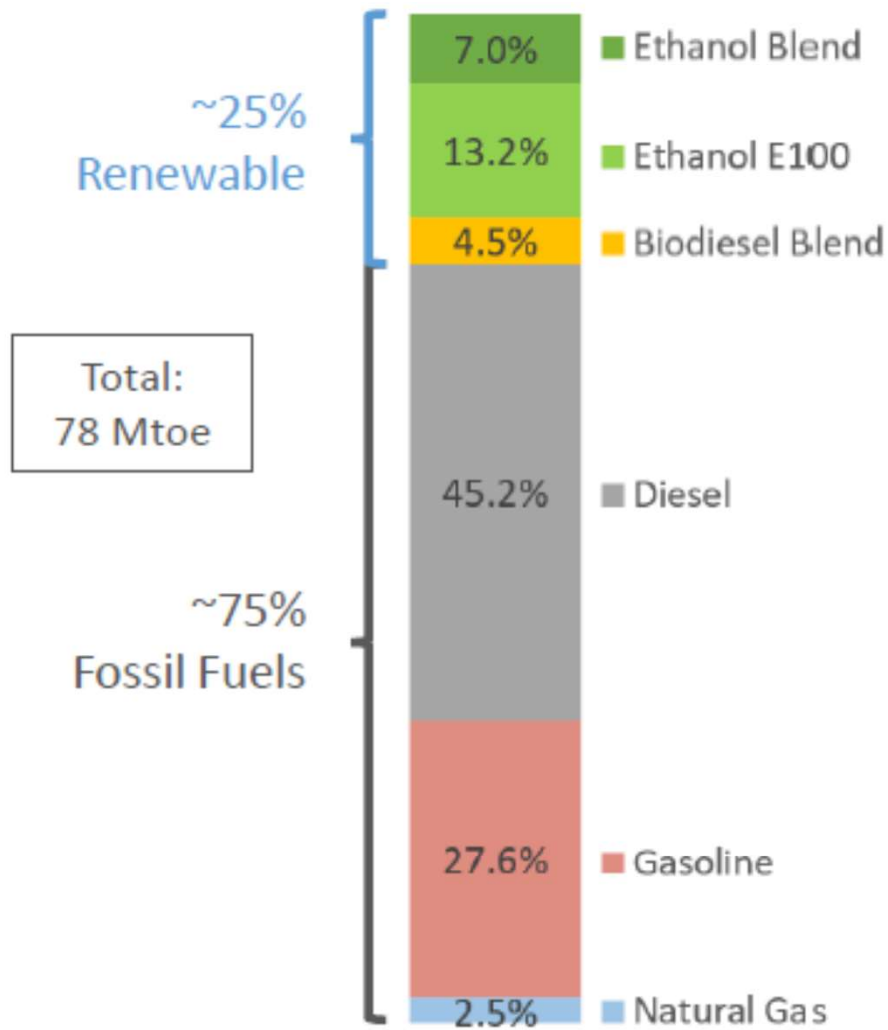
Social Pillar

COPENOR will commit to executing a Social Project, in the city of Camaçari, with resources linked to the Formol contract with its Clients



SOCIAL

Scale of biofuels in Brazil: Road transport fuel mix



Road transport energy supply
 Source: data from EPE (2019) – Year 2018

*Launched in 2017 by Law 13.576 as the **Brazilian National Biofuel Policy**, **RenovaBio** aims:*

- *promote GHG emission mitigation, in line with Brazilian targets set in COP21.*
- *foster bioenergy agroindustry, improving energy security and with positive impacts on income and jobs generation.*



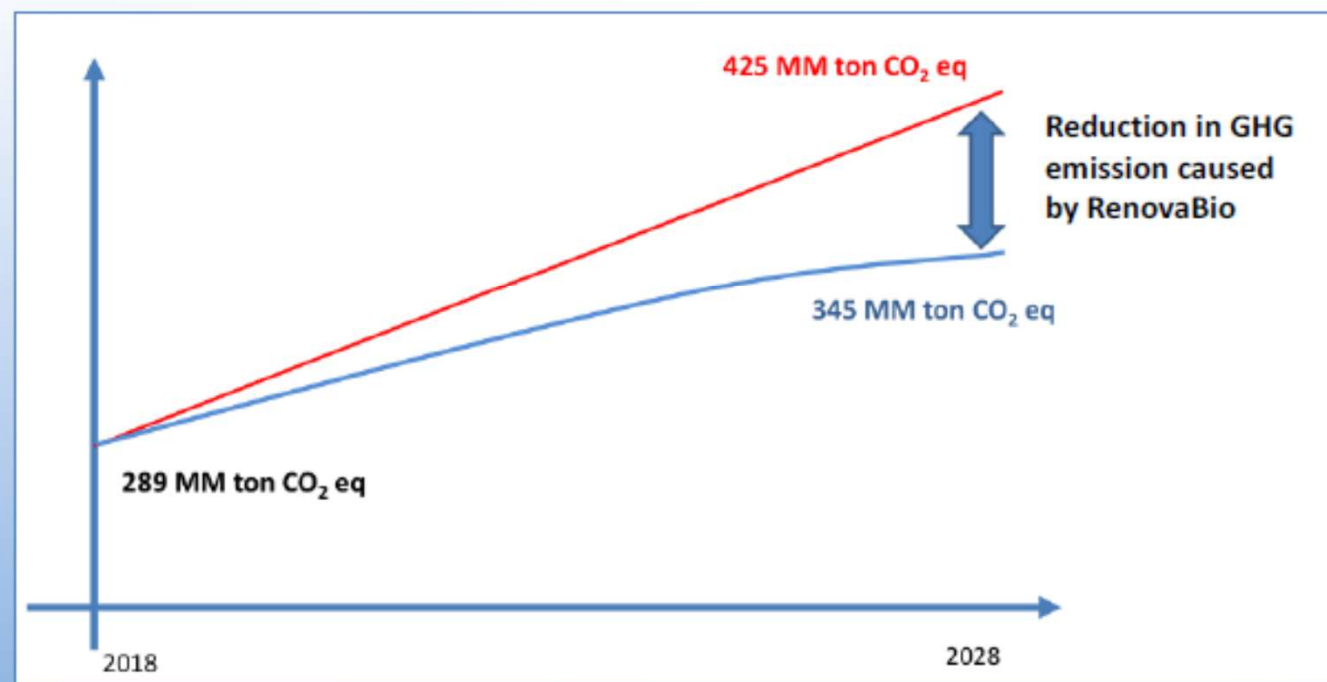
RenovaBio is founded on three pillars:

- *Annual decarbonization targets set by the government for a ten years period.*
- *Issuance of GHG emissions reduction certificates, named “CBio” (an acronym in Portuguese for Decarbonization Credit).*
- *Biofuels production emission evaluated through Life Cycle Analysis (LCA), as certified by qualifying agencies for each producer unit.*

RenovaBio Program – Descarbonization Targets

Considering the Brazilian NDC in COP21 (-43% GHG emission) and all measures adopted for mitigating emissions, the National Council of Energy Policy set a target for the transport sector: to release less 80 million tonnes CO₂eq in 2028.

This target was distributed in 10 years and shared among fossil fuels distributors, as a mandatory GHG emission compensation. It corresponds to decrease the average specific emission (carbon intensity) of energy used in transport from 73.5 to 69.0 gCO₂eq/MJ between 2018 to 2028.



**Projection of GHG
emission from
transport in Brazil
(MME, 2018)**

- ***CBIO's will be generated by biofuel made just with biomass produced in land qualified as appropriate according to the Agroecological Zoning for sugarcane (ethanol) and and oil palm (biodiesel).***
- ***Other government measures are in place to protect reserves, pristine areas, riparian forests, etc.***

Considering the GHG mitigation target for 2020, circa 29 million CBIO's should be traded.

✓ CBIO value will be eventually defined by the market, but estimates indicate ranges from 5 to 10 USD/CBIO.

✓ Thus, RenovaBio would inject between 145 to 290 million USD in Brazilian biofuels agroindustry in 2020.

✓ For the next decade is estimated a total demand of 591 million CBIO's, which could generate until 2028 a revenue up to 5.9 billion USD.

MUITO OBRIGADO POR SUA ATENÇÃO